

## MEET YOUR INDUSTRY in New Orleans

The largest marketplace focused on hearth, barbecue, & outdoor living innovations brings you together with people who understand your challenges – and everything you need to grow your business.

JOIN US FOR AN EXPERIENCE THAT'S FULL OF FRESH FLAVORS.





## WE'RE GOING BIG in the Big Easy

**HPBExpo25** is the place to be. The only niche marketplace spanning specialized categories like barbecue technology, fireplaces, and chimneys is going bigger than ever before to help retailers connect and build stronger businesses in a changing market. From just-launched products to problem-solving with your peers to free education sessions led by industry leaders, you'll find everything you need to make 2025 a sizzling sales year in just a few days.









With over 300 brands in hearth, barbecue, and outdoor living, there's no better place to discover the innovations your customers will want next. See what's new up close and gain the kind of firsthand knowledge that leads to smarter buying decisions for your business.

## ALL THE HOTTEST INNOVATIONS

Get fired up for the New Product Pavilion! This attendee-favorite area features items that hit the market after HPBExpo24 and Attendees' Choice Award winners in three categories: Hearth, Outdoor Living, and Barbecue.

## **EDUCATION THAT KEEPS YOU SHARP**

With sessions tailored for technicians, managers, owners, and sales personnel, you'll get the insights you need to reach your specific goals — with up to 36 CEUs available. The education program is a collaboration of the National Fireplace Institute (NFI), Hearth, Patio & Barbecue Association, and our education sponsor Copperfield Academy.

## **GET CERTIFIED**

The National Fireplace Institute (NFI) reviews, along with the CSIA Dryer Exhaust Technician (CDET)® review and CSIA Certified Chimney Sweep® review, can all be taken on-site at HPBExpo25. Testing is also available.















## AN INDUSTRY BUILT TO Bring People Together

HPBExpo25 is more than an event – it's an annual reunion for the hearth, barbecue, and outdoor living industry. Catch up with your friends in the industry, discuss product lines with your current partners, and build new business relationships at the networking event made to bring people together.



## THE ULTIMATE AWARDS SHOW

Friday, March 28 | 5:00 PM

Celebrate with your industry friends as we honor business leaders in the following categories:

- \* Retailer of the Year
- \* Advocate of the Year
- **\*** Emerging Leader
- \* Affiliate of the Year
- \* Trainer of the Year
- \* Excellence in Education

Attendees' Choice Awards winners in the categories of Hearth, Outdoor Living, and Barbecue will also be announced.



## **BAYOU BASH INDUSTRY PARTY**

Friday, March 28 | Until 7:30 PM

Immediately following the Ultimate Awards Show, the celebration continues with a networking event filled with the flavors of New Orleans – from the beats to the eats – and experience a culture built to bring out the good times.



## **RETAILER ROUNDTABLES**

Wednesday, March 26 | 2:30 PM

Problem-solve with your peers and hear what's working for other retailers during facilitated discussions between HPBA retail members.

## TURN UP the Heat

No matter what you need to fire up your sales, you'll find it at HPBExpo25 – the perfect spot for all things hearth, barbecue, and outdoor living.



**OPENING SESSION** 

Thursday, March 27 | 8:30 AM - 10:00 AM

Join Jill McClure, **President & CEO of the Hearth, Patio & Barbecue Association** and Tim Reed, **Co-Founder of The FireTime Network**, as they host an inspiring opening session featuring top thought leaders. These industry experts will explore the theme *Leading Through Times of Change*, sharing data and personal stories that will transform how you approach your business. Stay tuned for more details at hpbexpo.com!





Russ Dimmitt
Director of Product Development
Lindemann Chimney Supply

Hearth & Home Technologies (HHT)

Roy Dilliplane

Dale Feb

Jacob Feb

Senior Inspector

**Bob Ferrari** 

Director of Education

Dan Freeman

The Chimney Doctor, Ltd.

Debbie Hannig

President Hannig Marketing, Inc.

National Chimney Sweep Guild

President, Lead Inspector, Consultant

F.I.R.E. Associates

Lead Investigator

F.I.R.E. Associates

Learning & Development



Carter Hawkins
Co-Founder
FutureNow Marketing



**Taylor Hill** Co-Founder FutureNow Marketing



**Jeff Jones** Owner What the Grill, LLC



**Bill Kinnard** President & CEO Grandy & Associates



**George LeBlanc** Former General Manager Maritime Fireplaces



**Joan Nutting** Store Manager Maschino's



**Brian Noe** Private Wealth Advisor Iron Bridge Wealth Counsel, LLC



**Tom Parks**Vice President & General Manager
COASTROAD Hearth & Patio



Mike Radosevich Grill Category Manager Primo Ceramic Grills & Broilmaster Grills



**Bill Ryan** President Ryan Consultants Group



**Mike Segerstrom** Senior Consultant Ryan Consultants Group



**Tom Shay** Principal Profits Plus Solutions, Inc.



Monica Turner
Marketing Director
The Outdoor GreatRoom Company



Chris Wolfe
Manager of Technical Support & Training
Ray Murray, Inc.



**INDOOR BURNING** 

We're Fired Up: HPBExpo25 Delivers More Live Demos

Get ready for the hottest event of the year! HPBExpo25 is turning up the heat with 5 million+ BTUs of live-action indoor burning demos! Experience cutting-edge natural gas appliances in real-time with more burning than ever before due to HPBA's revised indoor burning requirements.

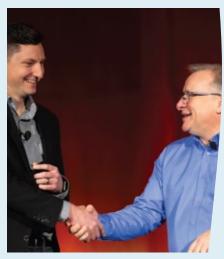


## **OUTDOOR BURN AREA**

Return to the Burn: HPBExpo25 Brings Back the Outdoor Burn Area

The Outdoor Burn Area offers a full three-day experience of live-action demonstrations, showcasing the latest in heating and cooking technologies. Exhibitors can engage with a captivated audience, demonstrating everything from fireplaces to grills and firepits. New this year is an outdoor education classroom featuring sessions on outdoor fire features, BBQ techniques, pyrolysis, chimney service safety, boosting grill sales, efficient pellet heating, and woodburning appliance maintenance.







## SESSION Topics

- \* Tax Credits, Building Codes, & Product Certificates: Policy that Impacts Your Sales
- \* Outdoor Firepits, Fireplaces & Heaters Planning, Safety, Design
- \* BBQ 101 Live Demonstration
- \* Providing Great Customer Service...In the Trenches
- \* Building a Training Program for New Salespeople
- \* 5 Steps to Increase Showroom Success
- \* The Power of Human-Centered AI to Close More Sales
- \* Making Your Business a Bigger Part of the Next Phase of Your Life
- \* 10 Keys to the Successful Hearth Professional
- Electricity & Electronics in Gas Hearth Appliances
- **\*** Gas Piping Materials
- \* Train Your Customer, Eliminate Call Backs
- Unlock the Secret to Efficient Heating with Pellet Appliances
- \* And more!



# MEET PEERS RIGHT FROM your Region

Wednesday, March 26, HPBExpo25 will host a variety of affiliate receptions that connect hearth, patio, and barbecue professionals in different regions.

## 5:00 PM - 7:00 PM

Mid-Atlantic HPBA Affiliate Reception Lucy's Retired Surfers Bar

## 5:00 PM - 7:00 PM

**South Central HPBA Expo Reception** Fulton Alley

## 6:00 PM - 8:00 PM

**HPBA Pacific Reception**Sidecar Patio & Oyster Bar

## 6:00 PM - 8:00 PM

Rocky Mountain HPBA Expo Reception Lucy's Retired Surfers Bar

## 6:00 PM - 9:00 PM

Northeast HPBA Beer in the Bathtub Expo Reception Mulate's

## 6:00 PM - 9:00 PM

**Southeast Expo Member Reception** Audubon Aquarium

## 7:00 PM - 9:30 PM

**HPBAC Canadian Reception**Crescent City Brewhouse







## **GET READY**

Make sure you're equipped to provide your customers with the shopping experiences and barbecue, and outdoor living industry.



Book your room through our partner, OnPeak, to access exclusive rates at top New Orleans hotels. Make your reservation early for the best selection and price.







## **Attendee Hotel Reservation**



Register Today at hpbexpo.com



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