

# Information about Sponsorship Production by Freeman

## **Deadline for Artwork** - January 25, 2019

All exhibitor supplied sponsorship artwork must be received in advance and sent to Ryan Weller at Freeman. Please contact Ryan with any questions.

**Address:** 1701 Lebanon Pike Circle, Nashville, TN, 37210

**Phone:** (615) 884-5711

**Email:** [ryan.weller@freemanco.com](mailto:ryan.weller@freemanco.com)

## **How to Submit Graphics**

Our desire is to provide you with the best possible quality graphics for your sponsorship item. You can help us in that effort by providing digital graphics that meet minimum requirements. To view a pdf file that gives complete customer guidelines for submitting graphics artwork, [Click Here](#).

## **Upload Your Graphics to the Freeman ftp site**

The Freeman ftp site is a convenient, short-term process for transmitting large files. The ftp site requires a User ID and password which changes each month. Please contact [Ryan Weller](#) for this information.

This is the ftp site link:

<ftp://ftp.myfreeman.com/Dallas/HPBExpo%202019/Sponsor/>

# F R E E M A N

## CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK

Our desire is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass this information on to your graphics designer. Two overall considerations for submitting acceptable artwork involves proper resolution or size of the file to avoid poor quality images, and proper color matching information and proofs to insure accurate color reproduction.

### Please provide the following when submitting art

#### Minimum requirements for original artwork, such as logos, when Freeman is providing design and layout:

- 300 dpi resolution at a size of 8 x 10 inches (higher resolution files will result in improved final product)

#### Minimum requirements for final artwork that Freeman will reproduce exactly as provided:

- 100 dpi resolution at full size of actual finished product

#### Minimum requirements for both:

- All related PMS and/or CMYK color codes
- Accurate color proof print of artwork
- Contact name, phone number and e-mail address of art creator if applicable
- If submitting a "vector" type file, include all fonts, or convert fonts to outlines or paths

## Acceptable Software File Formats

We are capable of working with both PC and MAC based software, and can accept art created with the following software (listed in order of preference):

ADOBE—Illustrator, InDesign, and Photoshop  
COREL DRAW  
MACROMEDIA freehand  
QUARK XPRESS

Files should always be saved in their native format.

## Acceptable File Types

Files that Freeman **can use** in order of preference, include:

EPS and AI (especially when submitting logos)  
TIF (especially when submitting photos)  
JPG (provided resolution is high enough for photo images; not recommended for logos)

File types that Freeman **cannot use** to reproduce high quality graphics include:

GIF files  
Microsoft Office software files such as Word (.doc), or PowerPoint (.ppt) file types  
Self-extracting files, such as EXE or SEA files

## STILL CONFUSED?

*You are not alone—your graphic artist/designer will understand these guidelines and terminology, but if you would also like to learn a little more about the world of electronic digital graphics, please review the enclosed "CHEAT SHEET" article, reproduced courtesy of EXPO Magazine.*

## Samples

### Acceptable Logo Artwork:



EPS File

### Not Acceptable Logo Artwork:



GIF File

### Acceptable Photo Artwork:



28mb TIF file

### Not Acceptable Photo Artwork:



8k GIF file

## Ways to send artwork

Artwork files that are of acceptable resolution as listed will typically be too large to send via e-mail. Files may be saved and sent via overnight delivery on either a CD-ROM or a DVD, along with the hard-printed proof copy. (Floppy disks and zip drives are not a good option for sending large graphics files.)

Large files may also be posted to Freeman's FTP site for downloading—you may get the password and other needed information from your Freeman account executive in order to post files. However, a hard paper proof print must also be sent via overnight delivery in addition to posting the electronic files.

## Digital show graphics

By Linda Chandler

Learning the lingo of graphic design helps ensure that show managers provide contractors with exactly what they need to get the best results when producing show graphics.

### SIZE VS. RESOLUTION

**Size** means the actual dimensions of the piece. For example, a photo might be three inches by five inches.

**Resolution** refers to the pixels, or dots, per inch required for good reproduction. Most output devices such as printers are geared in dots per inch (dpi). Computer screens and programs are oriented to pixels per inch (ppi). Generally, the higher the resolution, the finer the detail. Most designers request graphics with a certain dpi for the best results.

### PAINTING VS. DRAWING

**Pixel-based painting programs** (bit-map or raster) such as PhotoShop and Painter describe objects in tile-like elements. Reducing an original gives higher resolution, but increasing the size—as is usually required for trade show materials—can cause a blurry, “bit-mapped” effect.

**Vector, or object-oriented, drawing programs** such as Illustrator and Freehand use mathematical expressions to describe shapes, so they can be resized more easily without resolution problems. Most logos are produced in vector programs.

### COLOR LEXICON

**RGB** (red, green and blue) are the colors used to produce images on computer screens.

**CMYK** (cyan, magenta, yellow and black) are the colors of the traditional four-color print process.

**PMS** (Pantone Matching System) is a selection of ink colors produced either as “spot colors” used for logos and branding, or as “process colors” produced using a CMYK four-color print process. Spot colors typically cost more than process colors.

**Tip:** It's more efficient to design in RGB, since monitors operate in RGB. Convert a graphic to CMYK when it's ready to go to press.

### PRODUCTION PET PEEVES

- Any artwork produced in nonstandard programs (Standard acceptable programs are Adobe Photoshop and Illustrator, Quark Xpress, Macromedia Freehand, and CorelDraw.)
- Web graphics submitted for print reproduction
- Late submissions that have problems

### WHY DOESN'T IT LOOK THE SAME?

Wondering why you can't copy a photo from a Web site and use that file in a magazine ad or blow it up for a poster or other display? Computer screens and programs generally operate at 72 ppi. Your desktop printer may print at 300 dpi, and the printing press on which your tabloid, magazine, posters or signage are printed may require yet another resolution. If you copy a Web photo and attempt to enlarge it, the image will be blurry.

The solution? Save an original in a much higher resolution if it's to be enlarged. If your graphics provider prefers 300 dpi for final product resolution and you have a 4-inch transparency that you want to blow up to 36 inches (enlarged by a factor of 9), the original should be submitted at 2,700 dpi. You can also size by length to proportion.

$$\frac{36 \text{ (width of final poster)}}{4 \text{ (width of original art)}} = 9 \times 300 = 2,700 \text{ (dpi scan resolution to submit)}$$

### WHAT CAN THEY DO WITH DIGITAL GRAPHICS? (SEE PHOTOS)

Digital graphics make it easy to alter image size without losing quality. Here are some examples:

For the Windows Server 2003 Conference and Trade Show, The Freeman Companies was able to print this photo directly on the carpet.



The Expo Group was able to create these graphics for the windows at Autodesk's Worldwide One Team Conference at the MGM Grand in Las Vegas.



### GRAPHIC SUBMISSION CHECKLIST

- ✓ Submit files to end producer in the format they prefer and on CD, Zip disk or floppies. (E-mailing is usually unacceptable because graphic files are large and can back up or crash systems.)
- ✓ Check to be sure files are saved at the correct resolution and to CMYK, if required.
- ✓ Check final dimensions and bleeds.
- ✓ Send a color proof or laser proof with color specifications. (Laser proof is usually acceptable for black-and-white, but ask in advance.)
- ✓ Include all fonts used in the file or convert all text fonts to graphics.
- ✓ Send submissions early so there is time to correct any problems.
- ✓ If you have questions, ask them and provide contact information.

### FILE FORMATS

The type of file preferred depends on what the designer intends to do with the image. An EPS may be best if the image is to be enlarged, while a PDF doesn't allow the designer to change the image in any way.

**EPS** — Most widely accepted vector, or line-based format/extension

**TIF** — Most widely used raster, or image-based format/extension

**GIF** — Format for Internet and Web graphics

**JPG** — Saves file space but compression may alter image-based files, acceptable for archiving

**PDF** — Portable document format, Adobe Acrobat format that allows reading across platforms